

NEWS RELEASE

RTI Assists ZRG Partners in Asian Expansion with Key Leadership Appointments in Singapore

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Recruitment Transactions International (RTI) was retained by PE-backed ZRG Partners to assist their entry into the Asian market via acquisition or a team lift of a retained search business. The focus was on Singapore, given its position as a regional gateway to Asia and the relative ease of doing business there. After an extensive search, RTI facilitated and managed introductions with two senior partners from Eric Salmon in Singapore: Dimitri Tsamados and Wai-Leong Chan.

Dimitri Tsamados joined ZRG's Technology and Private Equity practices as a Managing Director on October 1, 2024. He brings over 30 years of executive search experience, during which he successfully built and exited two boutique search firms. Dimitri is recognized for his expertise in fintech, digital assets, and AI. "Dimitri's entrepreneurial drive and deep understanding of the global tech marketplace will be great assets for our clients," stated Larry Hartmann, CEO of ZRG. "As we continue our expansion, it's critical to have people embedded in global markets, and Dimitri's presence in Singapore will further enhance that reach."

In turn, Wai-Leong Chan has joined ZRG's Technology and Industrial practices as a

Managing Director based in Singapore. A 20-year veteran of the search industry, Wai-Leong has also worked at SAP, Gateway and Booz Allen. His deep-rooted experience in technology and industry includes previous VP roles at SAP and Gateway. "Wai-Leong's presence in Singapore gives our clients a valuable on-the-ground resource in the Asia-Pacific region," said Larry Hartmann, CEO of ZRG. "His extensive experience across the region, particularly in placing board directors and leaders at both public and private organizations, fills a key need for our clients in the area."

The majority of Eric Salmon's Singapore search practice have since joined ZRG to support Dimitri and Wai-Leong.

RTI continues to work with ZRG to open new markets in Asia.

