

**NEWS RELEASE**

# Starfish Partners Acquires Ohio-based Direct Recruiters Inc. (DRI) in all stock deal

**SEPTEMBER 2022**

PLANO, Texas – Starfish Partners, an international investment and ownership platform for niched professional and mid-to-upper management search specialists, announced the acquisition of Direct Recruiters, Inc. (DRI).

Current Starfish Partners organizations include search firms Kaye/Bassman International Corporation (KBIC), Full Spectrum Search Group, the Sanford Rose Associates International (SRAI) network, and the recruiting industry's largest consulting and training firm Next Level Exchange (NLE). This all-stock transaction is one of the largest ever in the mid-to-upper-management recruiting space.

Starfish Partners provides capital for recruiting firms looking to scale, as well as exit strategies for owners seeking to secure value for their firm in cash and/or stock. It also provides liquidity and the ability to monetize some value while simultaneously providing equity opportunities for key producers and leaders.

Recruitment Transactions International Managing Partner Simon Childs advised on the deal. Jeff Kaye, Starfish Managing Director and co-CEO of Sanford Rose Associates International, Kaye/Bassman International and Next Level

Exchange, said: "I have had the pleasure of working with Simon for the past decade. He has incredibly vast knowledge of the search and staffing industry. He has been an advisor to us in a variety of areas. He was one of several key advisors who helped us navigate through Starfish Partner's acquisition of Direct Recruiters International. I consider Simon not only to be a trusted consultant but a personal friend. He operates with class and integrity in every interaction. I feel fortunate to have been able to utilize his services and could not be a stronger advocate for anyone considering using him or his team."

Recruitment Transactions International is the first global matching platform for buyers, investors and sellers in the recruitment and staffing industry.

[recruitment-transactions.com](https://recruitment-transactions.com)



StarfishPartners

**DRI** Direct  
Recruiters  
inc.